



REAP
New York City
September 6, 2011-December 1,
2011

	Sunday, September 4	Monday September 5	Tuesday September 6	Wednesday September 7	Thursday September 8	Friday September 9
6:00- 9:00 pm			Opening Reception		Commercial Real Estate: A Look From All Sides ICSC, NAIOP, ULI, NHMC	
	Sunday September 11	Monday September 12	Tuesday September 13	Wednesday September 14	Thursday September 15	Friday September 16
6:00- 9:00 pm			EXCEL Training: Time Value of Money		Retail Development Wal-Mart Realty	
	Sunday, September 18	Monday, September 19	Tuesday, September 20	Wednesday, September 21	Thursday, September 22	Friday September 23
6:00- 9:00 pm			Financing Emerging Market Projects		Market Analysis	

	Sunday September 25	Monday September 26	Tuesday, September 27	Wednesday, September 28	Thursday, September 29	Friday, September 30
6:00- 9:00 pm			Developing the Office Model		The Office Model- Leasing	
	Sunday October 2	Monday October 3	Tuesday, October 4	Wednesday, October 5	Thursday, October 6	Friday, October 7
6:00- 9:00 pm			The Office Model- Asset Management		The Office Model- Property Management	
6:00- 9:00 pm	Sunday October 9	Monday October 10	Tuesday, October 11	Wednesday, October 12	Thursday, October 13	Friday, October 14
			The Office Model- Property Visit		Private Equity Sources and Resources	

	Sunday, October 16	Monday October 17	Tuesday, October 18	Wednesday October 19	Thursday, October 20	Friday, October 21
6:00- 9:00 pm			Financial Analysis (current issues)		Financial Analysis (financial model)	
	Sunday October 23	Monday October 24	Tuesday, October 25	Wednesday, October 26	Thursday, October 27	Friday, October 28
6:00- 9:00 pm			Mid Term Reception		Managing the Shopping Center To Peak Efficiency	
	Sunday October 30	Monday October 31	Tuesday, November 1	Wednesday, November 2	Thursday, November 3	Friday, November 4
6:00- 9:00 pm			Investing In Retail Property		Retail Development McDonalds	

	Sunday November 6	Monday November 7	Tuesday, November 8	Wednesday, November 9	Thursday, November 10	Friday, November 11
6:00- 9:00 pm			The Shopping Center Model- Leasing (the landlord perspective)		The Shopping Center Model- Leasing (the retailer's perspective)	
	Sunday November 13	Monday November 14	Tuesday, November 15	Wednesday, November 16	Thursday, November 17	Friday, November 18
			Developing the Multi-Family Model		Leasing and Managing Multi Family	
	Sunday November 20	Monday November 21	Tuesday, November 22	Wednesday, November 23	Thursday, November 24	Friday, November 25
6:00- 9:00 pm			Deal Negotiation		(no class- Thanksgiving)	

6:00-9:00 pm	Sunday November 27	Monday November 28	Tuesday, November 29	Wednesday, November 30	Thursday, December 1	Friday, December 2
			Investment/Sales Brokerage		Graduation	