



TO: FRIENDS OF REAP
FROM: Mike Bush, Executive Director, REAP
SUBJECT: Update - November 2006

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Thanks to your interest and support, **NY's first Class – 2006 -- is a huge success**, with **seventeen placements** there so far -- **London to Los Angeles**:

- Citigroup Realty Services
 - Monica Alvarez
 - Michelle Brown
- Cushman & Wakefield
 - Derryl Zimmerman
- ING Clarion Partners
 - Erica Lewis
 - Radhika Nagampalli
- Jones Lang LaSalle
 - Leyla Jimenez
- McDonald's
 - Kwame Braithwaite
 - Heather Johnson
 - Katrina Rainey
- MetLife
 - Leslie Smith
- Newmark Knight Frank
 - Annie Yao
- Prudential Real Estate Investors
 - Rasheed Bracey
- Simon Property Group
 - Evana Eko
- Wal-Mart Realty
 - Ray Glover
 - Monique James
 - Quick Mack
 - Candace Taylor

ICSC's Next Generation National Advisory Board welcomed Trenna Ross ('02 – VP and Broker at **Ackerman & Co.**).

ULI invited REAP Associates to address a panel of CEO's and Human Resources executives at the Fall Meeting in Denver. Attending were Bridgette Chase ('02 – VP Capitol CREAG), Sean Moore ('05 – Development Coordinator, Corporate Office Properties Trust), Khalid Rashid ('05 – Columbia Business School), and Kisha Wright ('05 – Principal, Ivizion Construction and Development).

The first **Global Real Estate Diversity Summit**, co-Chaired by **Lynn Smith** ('03 – Broker at Cushman & Wakefield), attracted over 300 registrants to Atlanta in July.

NAREIM (National Association of Real Estate Investment Managers) and **PREA** (Pension Real Estate Association) invited REAP to their national meetings to meet Associates **Jonathan Butts** ('02 – Broker at Uniwest Commercial Realty) and **Glenn Harvey** ('05 – Portfolio analyst at Columbia National Real Estate Finance).

Charles Lowrey (CEO Prudential Real Estate Investors) and **Stephen Furnary** (CEO ING Clarion Partners) arranged the invitations.

REAP's Class of 2007 is under way:

- Atlanta began October 5, with 30 students selected from over 200 applicants
- Washington begins January 10, again with over 200 applicants
- 8 Sponsors in Atlanta and 8 in Washington to date, with more expected
- New York recruiting begins in January, class scheduled for March

There are now over **70 REAP Associates in the industry**. See the Roster on our website -- ProjectREAP.org.

Chicago, Miami, Dallas, and Los Angeles are REAP's next program cities for **2007-08**.

Your help enabled REAP to report these successes. Thank you.