



**REAP
New York City
March 5-May 30, 2013**

	Sunday, March 3	Monday March 4	Tuesday March 5	Wednesday March 6	Thursday March 7	Friday March 8
6:00- 9:00 pm			Opening Reception		Commercial Real Estate: A Look From All Sides ICSC, NAIOP, ULI, NHMC, BOMA	
	Sunday March 10	Monday March 11	Tuesday March 12	Wednesday March 13	Thursday March 14	Friday March 15
6:00- 9:00 pm			EXCEL Training: Time Value of Money Lamont Blackstone GL Blackstone and Associates		Residential and Mixed Use Development Edward Poteat Carthage Advisors	
	Sunday, March 17	Monday, March 18	Tuesday, March 19	Wednesday, March 20	Thursday, March 21	Friday March 22
6:00- 9:00 pm			The Wal-Mart Real Estate Strategy Robert Davis Wal-Mart Realty		Market Analysis Brooks Wells RREEF	

	Sunday March 24	Monday March 25	Tuesday, March 26	Wednesday, March 27	Thursday, March 28	Friday, March 29
6:00- 9:00 pm			Developing the Office Model Wendy Rowden Jonathan Rose Companies		The Office Model- Leasing Eric Yarbro CBRE	
	Sunday March 31	Monday April 1	Tuesday, April 2	Wednesday, April 3	Thursday, April 4	Friday, April 5
6:00- 9:00 pm			The Office Model- Asset Management Andrew Lofredo Lofredo Real Estate Services		The Office Model- Property Management Andrew Cooke Morgan Stanley	
6:00- 9:00 pm	Sunday April 7	Monday April 8	Tuesday, April 9	Wednesday, April 10	Thursday, April 11	Friday, April 12
			Financial Analysis (current issues) Sujohn Sarkar Cushman + Wakefield		Private Equity Sources and Resources Alisa Mall Carnegie Corporation	

	Sunday, April 14	Monday April 15	Tuesday April 16	Wednesday April 17	Thursday, April 18	Friday, April 19
6:00- 9:00 pm			Deal Negotiation Andrew Herz		Financial Analysis (financial model) Terrence Murray Prudential	
	Sunday April 21	Monday April 22	Tuesday, April 23	Wednesday, April 24	Thursday, April 25	Friday, April 26
6:00- 9:00 pm			Public/Private Partnership Jeff Monge Monge Capital Wayne Benjamin Empire Development		Networking Reception CBRE 200 Park Avenue	
	Sunday April 28	Monday April 29	Tuesday, April 30	Wednesday, May 1	Thursday, May 2	Friday, May 3
6:00- 9:00 pm			Investing In Retail Property Gary Rappaport The Rappaport Companies		The McDonald's Real Estate Strategy Lynne West McDonalds	

	Sunday May 5	Monday May 6	Tuesday, May 7	Wednesday, May 8	Thursday, May 9	Friday, May 10
6:00- 9:00 pm			Shopping Center Asset Management Dan Passarello ATCO Properties and Management		Shopping Center Leasing Lino Solis Ashley Stewart	
	Sunday May 12	Monday May 13	Tuesday, May 14	Wednesday, May 15	Thursday, May 16	Friday, May 17
			Multi Family Development and Leasing Tarak Patolia Sterling Equities		Investment/Sales Brokerage Paul Massey Massey Knakel	
	Sunday May 19	Monday May 20	Tuesday, May 21	Wednesday, May 22	Thursday, May 23	Friday, May 24
6:00- 9:00 pm			Legal Issues in Commercial Real Estate Joshua Bloodworth Bryant Rabbino		The Starbucks Global Model Todd Trehwella Starbucks	

6:00-9:00 pm	Sunday May 26	Monday May 27	Tuesday, May 28	Wednesday, May 29	Thursday, May 30	Friday, May 31
			Career Development in CRE		Graduation	