



**REAP
New York City
September 6, 2011-December 1,
2011**

	Sunday, September 4	Monday September 5	Tuesday September 6	Wednesday September 7	Thursday September 8	Friday September 9
6:00- 9:00 pm			Opening Reception		Commercial Real Estate: A Look From All Sides ICSC, NAIOP, ULI, NHMC	
	Sunday September 11	Monday September 12	Tuesday September 13	Wednesday September 14	Thursday September 15	Friday September 16
6:00- 9:00 pm			EXCEL Training: Time Value of Money Lamont Blackstone GL Blackstone and Associates	The Art of Networking and Interviewing Skills William Burgess The Burgess Group	Charting Your Career Course in the New Economy Offices of Clifford Chance 31 W. 52nd Street 4th Floor	
	Sunday, September 18	Monday, September 19	Tuesday, September 20	Wednesday, September 21	Thursday, September 22	Friday September 23
6:00- 9:00 pm			Retail Development Robert Davis Wal-Mart Realty		Market Analysis Brooks Wells RREEF	

	Sunday September 25	Monday September 26	Tuesday, September 27	Wednesday, September 28	Thursday, September 29	Friday, September 30
6:00- 9:00 pm			Developing the Office Model Wendy Rowden Jonathan Rose Co		The Office Model- Leasing Eric Yarbro CBRE	
	Sunday October 2	Monday October 3	Tuesday, October 4	Wednesday, October 5	Thursday, October 6	Friday, October 7
6:00- 9:00 pm			The Office Model-Asset Management Andrew Lofredo Capuano & Lofredo LLP		The Office Model- Property Management Andrew Cooke Hines Development	
6:00- 9:00 pm	Sunday October 9	Monday October 10	Tuesday, October 11	Wednesday, October 12	Thursday, October 13	Friday, October 14
			Emerging Markets and Economic Dev Ken Knuckles Upper Manhattan Empowerment Zone		Private Equity Sources and Resources Alisa Mall Carnegie Foundation	

	Sunday, October 16	Monday October 17	Tuesday, October 18	Wednesday October 19	Thursday, October 20	Friday, October 21
6:00- 9:00 pm			Financial Analysis (current issues) Sujohn Sarkar Cushman + Wakefield		Financial Analysis (financial model) Terrence Murray Prudential	
	Sunday October 23	Monday October 24	Tuesday, October 25	Wednesday, October 26	Thursday, October 27	Friday, October 28
6:00- 9:00 pm			Managing the Shopping Center To Peak Efficiency Danny Passarello		Networking Reception	
	Sunday October 30	Monday October 31	Tuesday, November 1	Wednesday, November 2	Thursday, November 3	Friday, November 4
6:00- 9:00 pm			Investing In Retail Property Gary Rappaport The Rappaport Companies		Retail Development Joe Comis Carole DeMarco McDonalds	

	Sunday November 6	Monday November 7	Tuesday, November 8	Wednesday, November 9	Thursday, November 10	Friday, November 11
6:00- 9:00 pm			The Shopping Center Model- Leasing (the landlord perspective) Allen Cooperman Welco Realty		The Shopping Center Model- Leasing (the retailer's perspective) Elise Jaffe Dress Barn	
	Sunday November 13	Monday November 14	Tuesday, November 15	Wednesday, November 16	Thursday, November 17	Friday, November 18
			Developing the Multi-Family Model		Leasing and Managing Multi Family Jeff Brodsky Related Mgt	
	Sunday November 20	Monday November 21	Tuesday, November 22	Wednesday, November 23	Thursday, November 24	Friday, November 25
6:00- 9:00 pm			Deal Negotiation Andrew Herz		(no class- Thanksgiving)	

6:00-9:00 pm	Sunday November 27	Monday November 28	Tuesday, November 29	Wednesday, November 30	Thursday, December 1	Friday, December 2
			Investment/Sales Brokerage Paul Massey Massey-Knakel		Graduation	