



**REAP
Los Angeles CA
September 13-December 8, 2011**

	Sunday, September 11	Monday, September 12	Tuesday, September 13	Wednesday, September 14	Thursday, September 15	Friday, September 16
6:00 – 9:00 pm			Opening Reception		Developing the McDonald’s Model Tim Darnell McDonald’s	
	Sunday, September 18	Monday September 19	Tuesday September 20	Wednesday September 21	Thursday September 22	Friday September 23
6:00-9:00 pm			Financing-Process of Securing Equity and Debt Michael Banner LA LDC		Capital Markets—Private and Institutional Resources John Sullivan Keystone Mortgage	
	Sunday September 25	Monday September 26	Tuesday September 27	Wednesday September 28	Thursday September 29	Friday September 30
6:00-9:00 pm			Commercial Real Estate: A Look From All Sides ICSC, NAIOP ULI, NMHC, BOMA		Developing Retail Properties Bob Aptaker Macerich Dave Piper Macerich	

	Sunday, October 2	Monday, October 3	Tuesday, October 4	Wednesday, October 5	Thursday, October 6	Friday, October 7
6:00 to 9:00 pm			Asset Management Multi Family John Gregory Saris-Regis		Developing Office Buildings Steve Muller The Muller Cos	
	Sunday, October 9	Monday, October 10	Tuesday October 11	Wednesday October 12	Thursday, October 13	Friday, October 14
6:00-9:00 pm			Developing Industrial Properties Patrick Maloney Pro Logis		Asset Management Retail Allison Lynch Watt Companies	
	Sunday October 16	Monday October 17	Tuesday October 18	Wednesday, October 19	Thursday, October 20	Friday, October 21
6:00-9:00 pm			Developing Multi Family Charles Quarles John Brown The Bedford Group		Asset Management Office and Industrial Joseph Markling CBRE	
	Sunday, October 23	Monday October 24	Tuesday, October 25	Wednesday, October 26	Thursday, October 27	Friday, October 28
6:00-9:00 pm			Networking Reception Los Angeles Convention Center (ULI Nat't Conf)		Business Ethics: Conflicts and Rewards Stan Mullin MCA Receiverships	

	Sunday, October 30	Monday October 31	Tuesday, November 1	Wednesday, November 2	Thursday, November 3	Friday November 4
6:00-9:00 pm			Market Analysis Sam Foster Jones Lang LaSalle		Investment Sales Tony Ecker CBRE	
	Sunday, November 6	Monday, November 7	Tuesday November 8	Wednesday November 9	Thursday, November 10	Friday, November 11
6:00-9:00 pm			Acquisitions and Site Selection Bryce Ross Caruso		The Wal-Mart Strategy Robert Davis Wal-Mart Realty	
	Sunday, November 13	Monday, November 14	Tuesday, November 15	Wednesday, November 16	Thursday, November 17	Friday, November 18
6:00-9:00 pm			Retail and Office Leasing Marty Shelton NAI Global Tony Michelman NAI Global		Property Management Sarah Vasquez Westfield	

	Sunday, November 20	Monday, November 21	Tuesday, November 22	Wednesday, November 23	Thursday, November 24	Friday, November 25
6:00-9:00 pm			Sustainability- Cost and Reward Lance Williams		(no class- Thanksgiving)	
	Sunday, November 27	Monday, November 28	Tuesday, November 29	Wednesday, November 30	Thursday, December 1	Friday, December 2
6:00-9:00 pm			Construction- Building the Project and Controlling the Costs Cary Stump Westfield Bob Wissmann Millie and Severson		Site Selection- Uses and Entitlements Jerry Neuman Shepherd Mullin Laurie Goldman Goldman Org.	
	Sunday, December 4	Monday, December 5	Tuesday, December 6	Wednesday, December 7	Thursday, December 8	Friday, December 9
6:00-9:00 pm			Resume Writing Workshop Westfield		Graduation	