



REAP
Cleveland, Ohio
September 4, 2012-December 4,
2012

	Sunday, September 2	Monday September 3	Tuesday September 4	Wednesday September 5	Thursday September 6	Friday September 7
6:00- 9:00 pm			Opening Reception Guest Speaker Dan Hurwitz DDR		Commercial Real Estate: A Look From All Sides ICSC, NAIOP, ULI, NHMC, BOMA	
	Sunday September 9	Monday September 10	Tuesday September 11	Wednesday September 12	Thursday September 13	Friday September 14
6:00- 9:00 pm			EXCEL Training: Title Work and Insurance Robert Simons CSU		Retail Development Robert Davis Wal-Mart Realty	
	Sunday, September 16	Monday, September 17	Tuesday, September 18	Wednesday, September 19	Thursday, September 20	Friday September 21
6:00- 9:00 pm			Developing the Office Model Adam Fishman Fairmount Properties		Market Analysis Dan Branigan DDR	

	Sunday September 23	Monday September 24	Tuesday, September 25	Wednesday, September 26	Thursday, September 27	Friday, September 28
6:00- 9:00 pm			Economic Development Deb Janik Greater Cleveland Partnership		The Office Model- Leasing Brian Cappelli Ed Chanatry Forest City Enterprises	
	Sunday September 30	Monday October 1	Tuesday, October 2	Wednesday, October 3	Thursday, October 4	Friday, October 5
6:00- 9:00 pm			The Office Model- Property and Asset Management Tom Kroth The Jacobs Group (class at Key Tower)		Downtown Cleveland Public Private Partnership Joe Marinucci Bob Rains Allen Wiant Ari Maron Downtown Cleveland Partnership (class at Key Tower)	
6:00- 9:00 pm	Sunday October 7	Monday October 8	Tuesday, October 9	Wednesday, October 10	Thursday, October 11	Friday, October 12
			GAP Retail Development Strategy Patricia Luster GAP		Sustainability Jon Ratner Forest City Enterprises Bob Bajko Susan Geithner HSB Architects	

	Sunday, October 14	Monday October 15	Tuesday, October 16	Wednesday October 17	Thursday, October 18	Friday, October :
6:00- 9:00 pm			Financial Analysis		Creative Equity Financing (Playhouse Square) Art Falco Playhouse Square Foundation Steve Strnisha Cleveland International Fund	
	Sunday October 21	Monday October 22	Tuesday, October 23	Wednesday, October 24	Thursday, October 25	Friday, October :
6:00- 9:00 pm			Mid Term Reception Forest City (host)		Managing the Shopping Center To Peak Efficiency David Favorite DDR	
	Sunday October 28	Monday October 29	Tuesday, October 30	Wednesday, October 31	Thursday, November 1	Friday, Novembe
6:00- 9:00 pm			Investing In Retail Property Gary Rappaport Rappaport Co		Retail Development McDonalds	

	Sunday November 4	Monday November 5	Tuesday, November 6	Wednesday, November 7	Thursday, November 8	Friday, November 9
6:00- 9:00 pm			The Shopping Center Model- Leasing (the landlord perspective) Joe Boehm Forest City Enterprises Class to start 7:00		Industrial Development Fred Geis Greg Siefert Maura Meresh Kevin Brokaw GEIS	
	Sunday November 11	Monday November 12	Tuesday, November 13	Wednesday, November 14	Thursday, November 15	Friday, November 16
			Developing the Multi-Family Model Jayson Friedman Associated Estates		Leasing and Managing Multi Family	
	Sunday November 18	Monday November 19	Tuesday, November 20	Wednesday, November 21	Thursday, November 22	Friday, November 23
6:00- 9:00 pm			Deal Negotiation Scott Halloran CBRE		(Thanksgiving-no class)	

6:00-9:00 pm	Sunday November 25	Monday November 26	Tuesday, November 27	Wednesday, November 28	Thursday, November 29	Friday, November 30
			Investment/ Brokerage Dave Browning CBRE		Resume Writing/Career Workshop Mark Floyd DDR	
	December 2	December 3	December 4	December 5	December 6	December 7
			Graduation			